

2018 ANNUAL REPORT



BOY SCOUTS OF AMERICA®
LAKE ERIE COUNCIL



SETTING A COURSE IN THE RIGHT DIRECTION

Dear Scouting Friend,

2018 was a year of great change both locally and nationally. Scouting experienced the most successful program launch in its history by welcoming girls into our Cub Scouts program. Over 77,000 girls nationally and over 500 locally joined this iconic program. For years, Scouting has offered programs for girls as well as boys. Adults, as well as youth. But now and more than ever, it is a place for EVERYONE.

Locally, we upheld our promise and put Units at the Center of everything we do at the Lake Erie Council. We invested in our properties. We restructured our service model to organize around program elements. We set a course in the right direction by making changes to improve and grow our organization.

Since Scouting's inception in 1910, millions of Scouts have benefited from our traditions of leadership training, outdoor adventures and life-changing experiences. Through the Scout Oath and Law, the Boy Scouts of America has been devoted to developing the moral foundation of young people across our nation, because character counts. With this as our focus, we know that the next generation of leaders begins at the Lake Erie Council.

Yours in Scouting,



David Gooch
Council President
Lake Erie Council



Donald J. Groszek
Council Commissioner
Lake Erie Council



Marc J. Ryan
Scout Executive/CEO
Lake Erie Council





There's no one way to explore the world.

My way is to push myself, and never take the easy road.

I prefer a road that winds through forests and goes up mountains.

Because I've always been an adventurer at heart.

That's why I can't wait to be a Scout.

Because Scouting will guide me to great things.

**It won't just teach me to navigate the woods with confidence,
but it will give me the confidence I need to navigate the world.**

**I'll enter the Scouts as the best version of myself today
and will grow into the best version of myself for my future.**

**Scouting will show me how to use bravery, trustworthiness,
loyalty and kindness to become a person I'm proud to be.**

Because there's no one way to explore the world.

My way is in the Scouts.

So, Scout Me In.

CINDY WARE PACK 703

Cindy Ware is one of the many new girls to join Scouting in 2018. Like many of our families, Cindy's brother had been a part of Scouting for four years. When the opportunity was made available, her grandmother signed her up, too.

"Cindy is a very bright 8-year-old, but she had behavior trouble at school. We tried many things but didn't see much change. I signed her up for Scouting hoping that being a part of a worthwhile organization would be a positive change for her," said Valerie Ware, Cindy's grandmother.

Since joining, Valerie noticed significant changes in Cindy.

"Cindy has done volunteer work with the Scouts; she has taken part in outings and looks forward to the events," said Valerie. "One of the high points for Cindy was when she was asked to do the prayer at the Great Scout Luncheon, and, may I add, that she did an amazing job!"

Cindy has also loved bowling with her Pack and learning to fish at Beaumont Scout Reservation. She has been able to experience many new activities she would not have had the opportunity to without Scouting.

Valerie hopes Cindy will see the value Scouting has brought her and continue on the path to Eagle Scout.

"I am loving the changes I see in her. I hope she will continue with Scouting and one day be a mentor to other children that are struggling," said Valerie.





14,311

YOUTH SERVED
across seven counties in northern Ohio.



8,460

2018 CUB SCOUTS



41

2018 SEA SCOUTS



3,879

2018 SCOUTS BSA



628

2018 EXPLORERS



234

2018 VENTURERS



1,069

LEARNING FOR LIFE



3,839

ADULT VOLUNTEERS
ensure quality Scouting programs
are delivered throughout our council.



73,425

COMMUNITY SERVICE HOURS
provided positive impact on our
neighborhoods.

36%

GROWTH IN
CUB SCOUTING FROM 2017

38%

GROWTH IN
EXPLORING FROM 2017

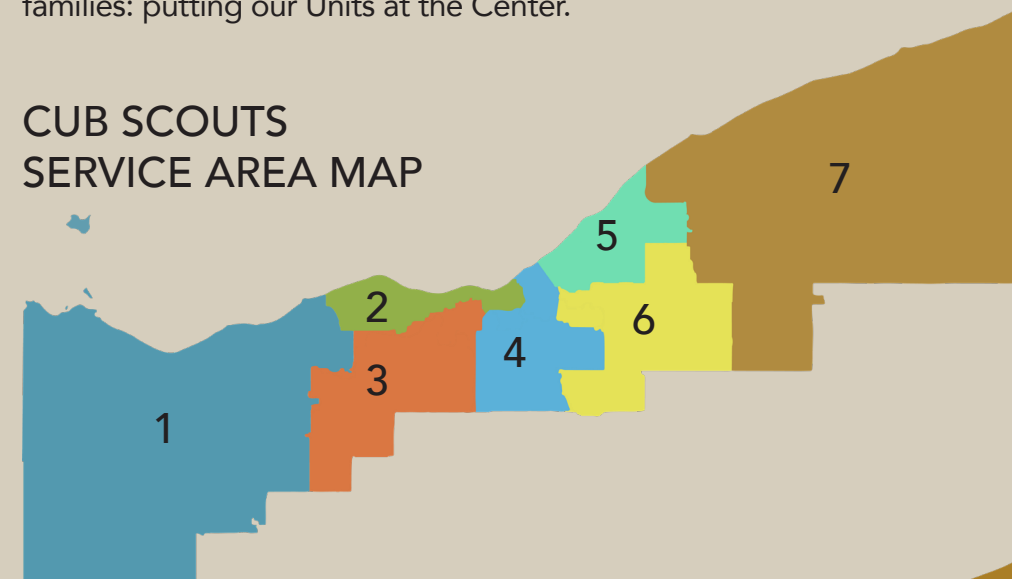
21%

INCREASE IN COMMUNITY
SERVICE FROM 2017

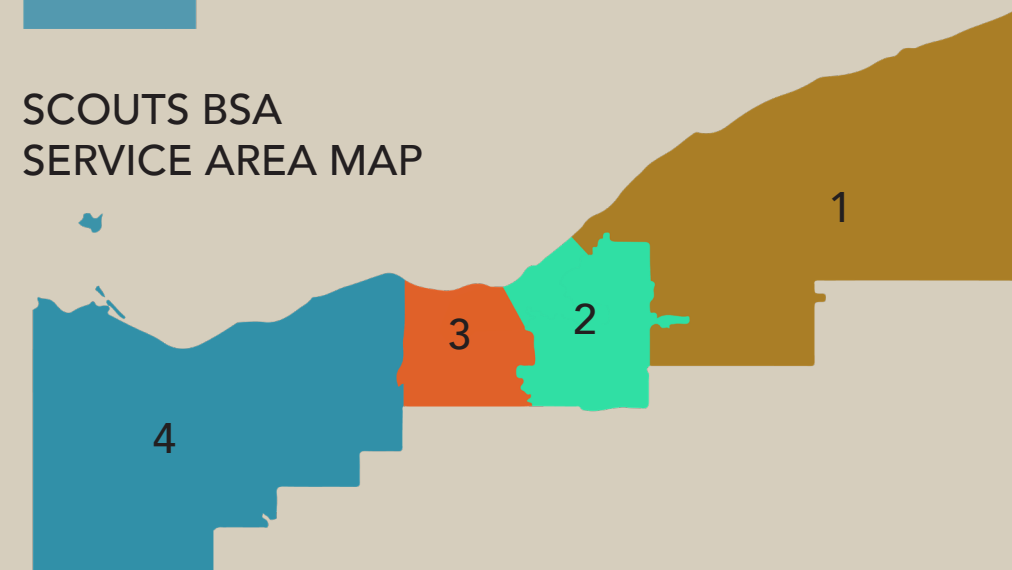
LAKE ERIE COUNCIL SERVICE MODEL

In 2018, the Lake Erie Council changed our service model to best deliver the Scouting program. The Lake Erie Council is now divided into four program specific divisions: Cub Scouts, Scouts BSA, Young Adult (Exploring, Sea Scouting & Venturing), and Inclusive Scouting. By organizing around program elements, we focus on strengthening our program and the units which deliver it to make the greatest impact on our communities and families: putting our Units at the Center.

CUB SCOUTS SERVICE AREA MAP



SCOUTS BSA SERVICE AREA MAP





7,287

TOTAL RANK
ADVANCEMENTS



5,328

2018 CUB SCOUTS



1,959

2018 SCOUTS BSA



155

NEW ARROWMEN IN
ERIELHONAN LODGE



9,258

MERIT BADGES AWARDED



268

2018 EAGLE SCOUTS

LAKE ERIE COUNCIL'S DEDICATION TO SAFE SCOUTING



3,839 PEOPLE

In 2018, all of Lake Erie Council's 3,839 volunteers, staff, and leaders completed Youth Protection Training 2.0.



3 HOURS

Three hours is the average amount of time that our camp leadership spends on interviewing, hiring, contacting references, and completing a background check for EACH summer camp staff candidate.



6 TRAININGS

Staff members go through six specific trainings on safety and the protection of youth. Staff members receive trainings on Youth Protection and Scouting's Barriers to Abuse, Youth-on-Youth Abuse, Unlawful Harassment, First Aid and CPR, Hazardous Weather, and Youth Protection in Practical Settings of Camp.



81,010 (REMIND)

Lake Erie Council camps use the Remind text messaging service to communicate with parents about any potential safety issues and how we are addressing them during Scout's time at camp.



37,023

NIGHTS OF CAMPING AT OUR THREE PROPERTIES

BEAUMONT SCOUT RESERVATION, CAMP STIGWANDISH AND FIRELANDS SCOUT RESERVATION

4,637

CAMPERS ATTENDED OUR SUMMER PROGRAMS

\$66,570

CAMPERSHIPS AWARDED TO LOCAL SCOUTS IN NEED

CAMP INVESTMENTS

Beaumont Scout Reservation

- Beau-Ag barn built
- Scout's Own Maple syrup collection system implemented
- Two new water slides
- Ranger truck

Firelands Scout Reservation

- Avery Hand dining hall addition
- Avery Hand restroom remodel

Camp Stigwandish

- Kitchen renovation
- Parking lot repairs
- Ranger residence improvements

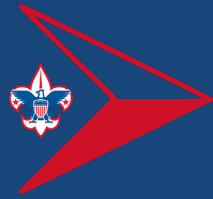
Adventure Camp

- Two portable climbing walls

\$508,878

TOTAL INVESTMENTS MADE TO OUR CAMPS

BEAUMONT SCOUT RESERVATION, CAMP STIGWANDISH,
FIRELANDS SCOUT RESERVATION AND ADVENTURE CAMP



SILVER BEAVERS

The Silver Beaver Award is the highest recognition that the local council can present to a volunteer leader for exceptional service to Scouting and the community. The Silver Beaver is an award given to those who implement the Scouting program and perform community service through hard work, self-sacrifice and dedication. It is given to those who do not actively seek it. In 2018, the Lake Erie Council awarded the Silver Beaver to six outstanding volunteer leaders.



Mark Eisele



Scott Makselan



Denise Hughart



Christopher Sukel



William Johannisson



Dr. David Urban

JACK WOLF

LAKE ERIE COUNCIL EAGLE SCOUT AND
GREAT SCOUT LUNCHEON HONOREE

Jack Wolf, a native of Broadview Heights, joined Scouting in first grade and has earned many achievements despite physical limitations from Duchenne Muscular Dystrophy (DMD). Jack has continued his leadership in Scouting at Lake Erie Council as a current vice president with Venturing Crew 652 and as a merit badge counselor. He has served as a former Muscular Dystrophy State Goodwill Ambassador for Ohio sharing his story to educate and motivate others. In 2018, he was honored at the Lake Erie Council's Great Scout Luncheon.

Duchenne Muscular Dystrophy is a genetic disorder characterized by progressive muscle degeneration and weakness. Duchenne is caused by an absence of dystrophin, a protein that helps keep muscle cells intact. Nearly 15,000 boys are living with the disease in the United States and over 300,000 worldwide. While following the Scout Oath and Law, Jack has never allowed his battle with DMD to interfere with living his life.





BOARD OF DIRECTORS

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David B. Gooch

President

Donald J. Groszek

Council Commissioner

Marc J. Ryan

Scout Executive/Secretary

Stephen M. Bales

Legal Counsel

Daniel P. Deville

Vice President
Talent Management

Mark Eisele

Vice President
Finance

Donald W. Kaatz

Vice President
Fund Development

David Reynolds

Vice President
Inclusive Scouting

Yael Ron

Vice President
Exceptional Customer Service

Maureen Harper

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Geoffrey Ritts

Council Treasurer

Mitchell G. Blair

Immediate Past President

Dale A. DeGirolamo

Vice President
Alumni Engagement

Luke Baum

Vice President
Associate Board Chair

Seth Tomasch

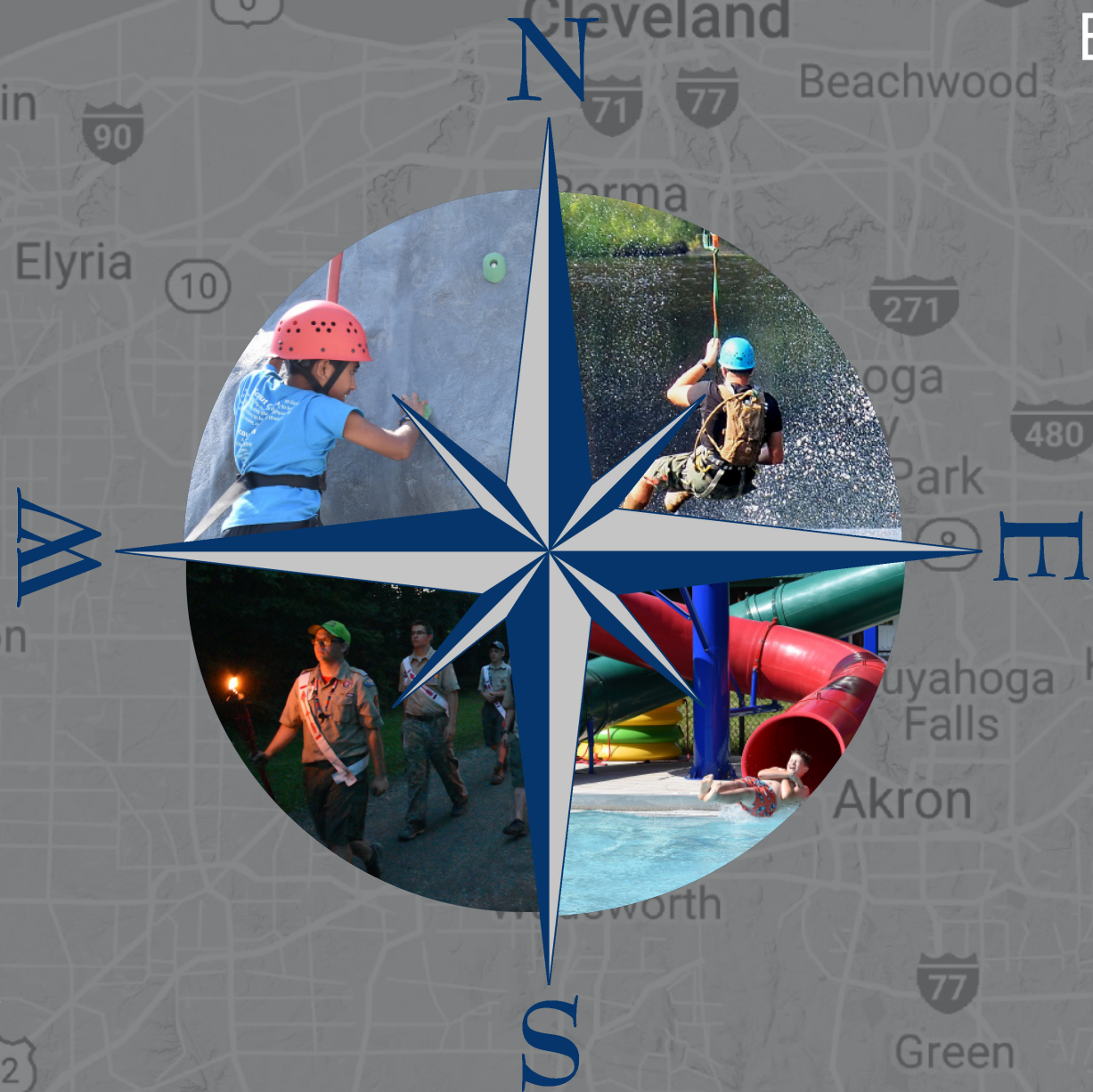
Vice President
Workforce Development

Thomas Poe

Honorary Board Chair

Howard L. Lewis

Past Presidents Society Chair



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P. Thomas Austin

Lee Belardo

Nate Bissell

David Blank

George D. Blankenship

Michael Brady

John Dedinsky

Ralph Dise

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Richard Greco

Timothy Gress

Robert Gries

Leland Harty

Jason Jones

Matthew J. Jones

Dr. Richard Keller

Kirt Kirtland

Paul Koomar

James McClurg

Bert Moyar

Mark Mroczyński, P.E.

C.J. Nusbaum

Steven Ott

Steve Pasquale

LaRese Purnell

Brent Roebuck

Jamil A. Sanders

Mark E. Schario

Michael P. Shuster

Michael L. Snyder

Steven Stefanko

Joseph Swartz

Robert Troop

Rick Voigt

John Wilson

T.J. Worsencroft

Alan Zang

HIGHLIGHTS OF 2018 PHILANTHROPY

- \$3.5 million in gifts of all types and new planned giving commitments were received.
- Unrestricted giving increased by 20 percent to \$1,343,649.
- The number of donors increased by 59 percent to 1,236.
- The number of gifts increased by 103 percent to 2,665.
- \$301,214 was given for Scouting through the Great Scout Luncheon.

DONORS GIVING \$25,000 OR MORE

- American Endowment Foundation
- Anonymous
- Cleveland Foundation
- John and Diane Dedinsky
- Eaton
- David and Robin Gooch
- The Gries Family Foundation
- Harding Family Charitable Trust
- Parker Hannifin Corporation
- Thomas J. & Marjorie S. Gray Foundation
- Bert and Marjorie Moyar

NEW PLANNED GIVING COMMITMENTS

- Noel S. Bartlett
(Founders Circle member)
- Julia S. Hearne
- Robert G. Kenyon Jr.
(Founders Circle member)

JAMES E. WEST FELLOWS

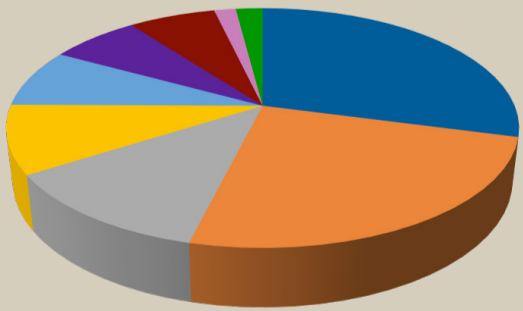
- Mitchell Andrews
- Terri Andrews
- Carla F. Boyles
- John C. "Jack" Estes
- Ken Glueck
- Allen W. Hagen
- Michele Klaus
- David Metzger
- John and Mary Lane Sullivan
- Jessie and Hal Swinerton



FINANCIALS

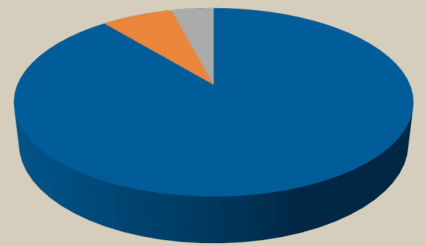
REVENUE

| | | |
|------------------------------|--------------------|-----|
| Camping and Activity Revenue | \$1,736,582 | 29% |
| Other Revenue | \$1,471,424 | 25% |
| Investment Income | \$719,200 | 12% |
| Product Sale | \$549,787 | 9% |
| Special Events | \$469,470 | 8% |
| Individual Gifts | \$402,358 | 7% |
| Foundations/Trusts | \$391,652 | 7% |
| United Way | \$97,059 | 2% |
| Sale of Supplies | \$120,345 | 2% |
| TOTAL REVENUE | \$5,957,878 | |



EXPENSES

| | | |
|-----------------------|--------------------|------|
| Program | \$5,226,799 | 89% |
| Fundraising | \$405,224 | 6.9% |
| Management | \$240,785 | 4.1% |
| TOTAL EXPENSES | \$5,872,808 | |



KEY FINANCIAL POINTS

- SURPLUS OF \$85,070 IN THE OPERATING FUND
- OVER \$383,000 IN GIFTS TO THE CAPITAL FUND
- \$34,491 DONATED TO THE ENDOWMENT FUND

CAMP CAPITAL INVESTMENT

| | |
|-----------------------------|------------------|
| Beaumont Scout Reservation | \$217,543 |
| Firelands Scout Reservation | \$99,301 |
| Camp Stigwandish | \$160,534 |
| Adventure Camp | \$31,500 |
| TOTAL INVESTMENT | \$508,878 |

*Unaudited



BOY SCOUTS OF AMERICA®
LAKE ERIE COUNCIL

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Cleveland, Ohio 44115

lecbsa.org

